

Message Text

UNCLASSIFIED

PAGE 01 SEOUL 00591 311048Z
ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----020219 311050Z /16
P 310908Z MAY 78
FM AMEMBASSY SEOUL
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC PRIORITY 1381

UNCLAS SEOUL 591

E.O.11652: NA
TAGS: BENC, EINV, KS
SUBJECT: MAJOR PROJECTS - ELECTRONIC WAFER FABRICATION JOINT
VENTURE

1. PROJECT DESCRIPTION: THE LOTTE BUSINESS GROUP IS PLANNING
TO ESTABLISH AN ELECTRONIC WAFER FABRICATION FACILITY IN A
JOINT VENTURE WITH APPROPRIATE AMERICAN OR BRITISH ORGANIZATIONS.
THE INVESTMENT IN THE MANUFACTURING FACILITY WILL BE ON
A 50-50 BASIS.

2. IMPLEMENTING OFFICE:

DR. KIM CHONG-KUK
LOTTE MACHINERY MFG. CO., LTD.
31-1, 2 KAMYUNG DONG, CHUNG-KU
SEOUL, KOREA
CPO BOX 3649, SEOUL
TELEPHONE: 776-7125
CABLE: FRESHAIR, SEOUL
TELEX: CLEANAW K24197

3. COST AND FINANCING: THE APPROXIMATE COST WILL BE DOLLARS
20 MILLION.

4. EXPECTED BID DATES: TO BE NEGOTIATED.
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5. POTENTIAL U.S. SALES: U.S. INVOLVEMENT COULD INCLUDE
PROJECT CONSULTING SERVICES FOR DETAILED DESIGN AND PREPARATION
OF THE SPECIFICATIONS AND TENDER DOCUMENTS FOR EQUIPMENT
TO BE PURCHASED FOR SUBJECT PROJECT.

6. POST COMMENTS: ALTHOUGH STILL IN THE INITIAL PLANNING

STAGES, THE LOTTE COMPANY IS PREPARED TO MOVE AHEAD AS SOON AS POSSIBLE IN NEGOTIATIONS WITH U.S. COMPANIES IN ORDER TO STAY AHEAD OF THE KOREAN COMPETITORS IN THIS FIELD. A LOTTE GROUP REPRESENTATIVE, MR. KIM CHONG-KUK, PLANS TO VISIT THE FOLLOWING U.S. COMPANIES IN EARLY JUNE, 1978;

A. MOTOROLA SEMICONDUCTOR GROUP

5005 E. MCDOWELL ROAD
PHOENIX, ARIZONA 85008
TELEPHONE: (602) 244-6900
TWX: 910-951-1334

B. GENERAL INSTRUMENT INTERNATIONAL CORP.

600 W. JOHN STREET
HICKSVILLE, L.I., N.Y. 11801
TELEPHONE: (516) 733-3000
TWX: 510-221-1865

C. WESTERN ELECTRIC

195 BROADWAY
NEW YORK, NEW YORK 10007
TELEPHONE: (212) 571-2345
TELEX: 451756, 232368, 62586

ALTHOUGH A JOINT VENTURE WITH MOTOROLA IS PREFERRED THE LOTTE GROUP HAS ALSO BEEN IN CONTACT WITH THE PLESSY COMPANY
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OF THE UNITED KINGDOM AND THE LOCAL BRITISH EMBASSY CONCERNING THE JOINT VENTURE. SPECIAL HANDLING IS REQUIRED.
STERN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PRODUCTION, ELECTRONIC EQUIPMENT, JOINT VENTURES
Control Number: n/a
Copy: SINGLE
Draft Date: 31 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978SEOUL04591
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
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Film Number: D780242-0111
Format: TEL
From: SEOUL
Handling Restrictions: n/a
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ISecure: 1
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Litigation Codes:
Litigation History:
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Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Reference: n/a
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Review Content Flags:
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Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
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Review Withdrawn Fields: n/a
SAS ID: 2604850
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECTS - ELECTRONIC WAFER FABRICATION JOINT VENTURE
TAGS: BENC, EINV, KS, US
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/ea954698-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
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